STATE OF ALABAMA

COUNTY OF ETOWAH

CITY OF RAINBOW CITY, ALABAMA – INDUSTRIAL DEVELOPMENT BOARD – DECEMBER 13, 2017

The Industrial Development Board of the City of Rainbow City, Alabama met in a regular session at 4:30 P.M. The following people were present:

Present: Absent:

Jeff Boyd, Chairman Kyle Chambers

James Ford Bob Klein

Lee Harrison

Braydon Hawk

Jerry Weaver

Also Present:

Wiley McLain, Building Official

Dana Rice, Attorney

Tim Ramsey, City Council

1. Jeff Boyd, Chairman, announced a quorum was present and the following business

was conducted.

2. The minutes from November 14, 2017 meeting were reviewed. Lee Harrison

moved to accept the minutes as presented. Braydon Hawk seconded the motion.

Minutes approved unanimously.

3. Jeff Boyd introduced Matthew Petro with Retail Strategies. Matt then introduced

two co-workers who also came with him. They were Jeff Rouzio and Sara Beth

Thornton. Matt told the group how his company works with companies that are

wanting to expand in certain areas and then they put these people together with

the city and help get a project started. After the presentation, different Board

members asked questions. Then Jeff Boyd asked the three to step outside while

the Board discussed the pros and cons of this company being hired to work with

the Industrial Development Board and the City.

After the discussion, Lee Harrison made a motion to recommend to the City

Council to hire Retail Strategies to help in developing Rainbow City. Jim Ford

seconded the motion. Motion carried unanimously.

Jeff Boyd told the Board and the members with Retail Strategies that he would

talk with Mayor Calhoun and get a time and date set up for them to present their

company's procedures to the City Council.

4. The next regular scheduled meeting will be January 9, 2018, at 4:30 P.M.

5. Lee Harrison moved and Jim Ford seconded the motion to adjourn.

Respectfully submitted,

Kathy Hill

Recording Secretary,

Industrial Development Board